

2nd Annual Middle East Islamic Finance and Investment Conference (MEIFIC 2012)

April 18th 2012





UM Financial Group (UMFG)

- Canada's Premier Islamic Financial Institution
- Established a financing facility with a Canadian institution which approached \$120 million and a network of eight branches
- Since its inception UMFG has undertaken the research, development, launch and implementation of Islamic financial products
- UMFG has been invited by government invitation to Saudi Arabia and Kuwait to share technical skills and investments opportunities
- Listed in The Banker magazine's Top 500 Islamic Financial Institutions for the last four years
- World Finance North American Business Leadership and Pioneering Leadership Award in Islamic Finance
- Only Canadian member of Accounting & Auditing Organization for Islamic Financial Institutions (AAOIFI) and Islamic Financial Services Board (IFSB)
- Shariah Ethics Board formulated: Sh. Nizam Yacuby (Bahrain), Dr. Aznan Hassan (Malaysia), Mufti Dr. Zubair Usmani (Pakistan)



UM Financial Group Products 2003 - 2011

- Residential Home Financing structured Shariah compliant in 2005
 - Reached close to \$120 million in home financing
- Pioneered Deposit Accounts based on Islamic principles:
 - Deposit Account by Metro Credit Union in 2004
 - Deposit and Term Deposit Account by McMaster Credit Union in 2006
- Real Estate Investment Fund
 - Established in 2007 for Canadian Islamic community-based investments and mortgages
- Project Launch of Co-branded ETF off the Toronto Stock Exchange in 2009
 - Managed by Jovian Capital (JOV-TSX). Compliant with Islamic principles.
- Project Launch of Pre-Paid MasterCard in 2010
 - Partnered with Mint Technology/GE Money (MIT-TSX-V)



Canada's Demographics

- Population of over 34 Million
- Second Largest country in size
- Second Largest country in oil reserves after Saudi Arabia
- Seventh most traded currency - Canadian Dollar
- Ninth largest economy globally
- **Toronto**
 - Fifth largest city in North America (Population 5.4 Million)
 - TSX 3rd largest stock exchange in North America and 7th largest internationally
 - Best educated work force in the G7
 - Diverse Multicultural Population with over 50% of the population visible minorities
 - 160 million customers are within one-day's drive

Canada's Muslim Demographics

- Statistics Canada Census Muslim Population

| | |
|-------------------------------|------------------------|
| 1991 – 256,000 | 0.9% Canada Population |
| 2001 – 597,000 | 2.0% Canada Population |
| 2011 – 1,299,300 (Projection) | 3.8% Canada Population |
| 2017 – 1,784,300 (Projection) | 4.9% Canada Population |

Muslim population is doubling every 10 years (86% live in 6 cities)

- 2001 Census Mississauga 6.9% (1 in 14) Toronto 5.5% (1 in 18)

- Islamic Finance in Canada 30 years ago (1979) within Co-operatives with pooled funds funding homes. Limited resources and growth
- Islamic Financial products being Usury free have attracted interest from sects within the Christian and Jewish groups. Other non-religious group on social benefit also open to accepting Islamic finance products. Future consolidation to a Multicultural bank.

iFreedomplus Mastercard (Retail Banking)



- Funds will be uploaded and follow Islamic finance principal of asset back where only funds available on account can be used
- No interest charged including at times of cash withdrawal. No activation fee, monthly fee or transaction fee
- Ideal product for clients who have no or poor credit
- Added value reward program with a major airline (free tickets)
- High penetration into community with 99% approval for application since no credit is involved
- Open to any client over the age of 13
- Social Justice: In Canada 500,000 Canadians are 3 months in arrears on Credit card payments



Thank you

For further information contact:

Omar Kalair

okalair@umgroup.ca

www.UMGroup.ca