

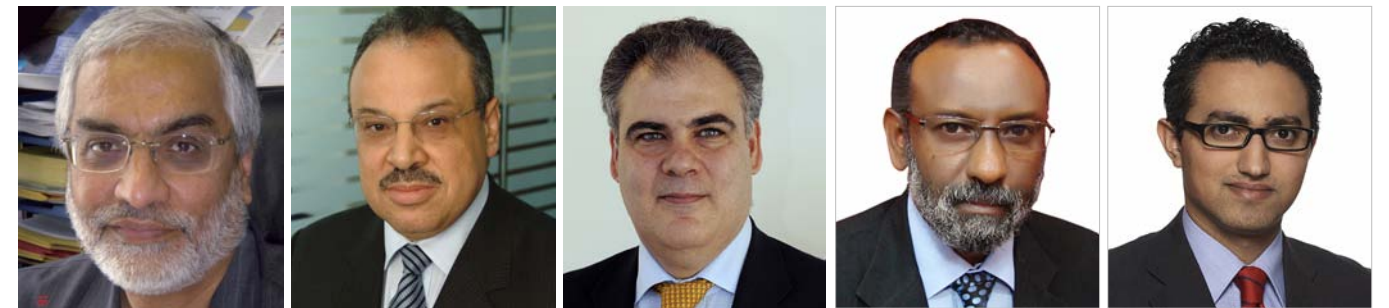
H.E. Dr El-Morsy Hegazy
Minister of Finance
Arab Republic of Egypt

Dr Mohamed Maait
Deputy Minister of Finance
Arab Republic of Egypt

Dr Ashraf Elsharkawy
Chairman
Egyptian Financial
Supervisory Authority
(EFSA)

Abdel Raouf Kotb
Chairman
Insurance Federation of
Egypt

Sirag El Hadi Qarib Allah
Secretary General
World Federation of
the Takaful and Islamic
Insurance



M. Iqbal Asaria
Associate
Afkar Consulting

Chakib Abouzaid
GTG Vice Chairman /
Reinsurance & Retakaful
Specialist

Vasilis Katsipis
General Manager
A.M.Best

**Omer Elfaroug Ahmed
Elamin**
Asst. Managing Director
Underwriting
Shiekan Insurance Co.

Adham El-Muezzin
Senior Manager - Treaty
Hannover ReTakaful



Susan Dingwall
Partner
Norton Rose LLP

Ffion Flockhart
Partner
Norton Rose LLP

Dr Metaib G AlRawqi
Chief Executive Officer
Weqaya Takaful Insurance
and Reinsurance Company

Dr Alberto Brugnoli
Director General
ASSAIF

Dawood Taylor
Senior Regional
Executive -
Takaful Prudential



Dr Walid Hegazy
Managing Partner
Hegazy & Associates
in association with
Crowell & Moring

Omar Gouda
Managing Director
Africa Retakaful

Ashraf Al Azzouni
Managing Director
Middle East
RGA Reinsurance Company
Middle East Ltd

Sameh Al Tawil
CEO
Hive Advertising Agency

Sankalp Sughosh
Head – Customer Services
AETINS Sdn Bhd



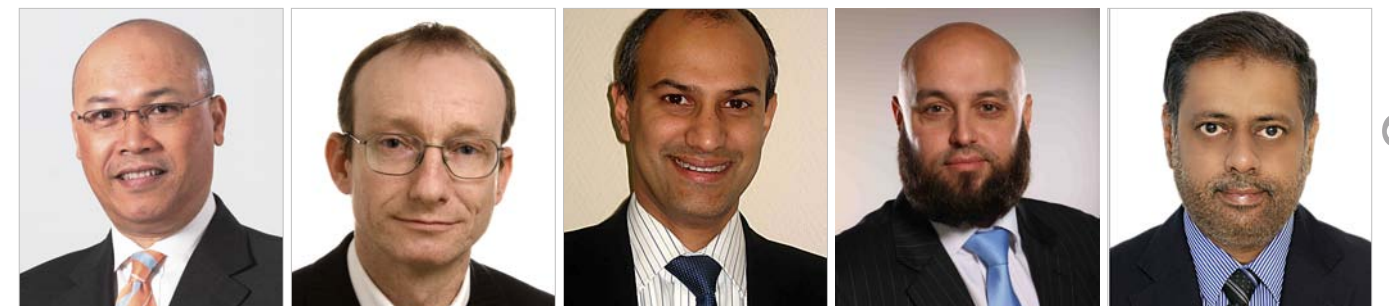
Sameulhaq Thanvi
Managing Director
Nile Family Takaful

Hisham Abdel Shukur
Managing Director
Egyptian Takaful Life

Sohail Jaffer
Partner & Head of
International Business
Development
FWU

**Prof. Dr
Shahinaz Rashad Abdellatif**
Executive Director
Metropolitan Training
Academy &
Metropolitan Consulting

Mohammed Al Sharaf
Client Specialist Islamic
Finance Advisor
Thomson Reuters



**Adj. Prof Khaeruddin
Sudharmin**
M.D & Chief Executive
Officer
MRC Malaysia

Dr Ludwig Stiffl
Head of Retakaful CoC
Munich Re

Dr Hardeep Tamana
Head of Fixed Income
Crestar

Saadat Khan
Chief Executive Officer
Ethical Asset Management

Javed Abbasi
Director
Gisba Group



Matthew Muir
Account Executive
Aon Benfield

Mustapha Hamat
Distinguished Academic
Fellow
International Islamic
University Malaysia

**Ahmed Mohammed
Sabbagh**
Chief Executive Officer
The Islamic Insurance Co.
Amman

Ashraf Sabry
Chief Executive Officer
Fawry

Ahmed Ramadan
MD & Chief Executive
Officer
Solidarity Family Takaful -
Egypt



Turki Bin Humaid
Chief Development Officer
Weqaya Takaful Insurance
and Reinsurance Company

Sheikh Bilal Khan
Shari'ah Scholar
Linklaters LLP

Azman Ismail
President
IIFIN Consulting Sdn Bhd

Saleh Al Omair
General Manager
Amana Cooperative
Insurance

Speakers

Speakers

Capitalising on the Potential of the Global Takaful Industry

Day One Monday 18, February 2013

08:00-09:00 Arrival & Registration

09:00-09:10 **Opening: Recitation of the Holy Quran**

09:10-09:20 **Welcoming Remarks**

Dr Metaib Al-Rawqi, *Chief Executive Officer*, Weqaya Takaful Insurance and Reinsurance Company

09:20-09:35 **Keynote Address**

H.E. Dr El-Morsy Hegazy, *Minister of Finance*, Arab Republic of Egypt

09:35-09:45 **Welcoming Remarks**

Sirag El Hadi Qarib Allah, *Secretary General*, World Federation of Islamic Insurance & Takaful Companies

09:45-10:00 **Keynote Address**

Abdel Raouf Kotb, *Chairman*, Insurance Federation of Egypt

10:00 – 10:15 **Keynote Address**

Dr Ashraf Elsharkawy, *Chairman*, Egyptian Financial Services Authority

10:15-10:30 **Keynote Address 2020 Vision – The Future of Takaful in a Changing World**

Dr Mohamed Maait, *Deputy Minister Of Finance*, Arab Republic of Egypt

10:30- 11:05 **Future of Takaful - Panel Discussion**

Moderator M. Iqbal Asaria, Associate, Afkar Consulting

Panelists Dawood Taylor, Senior Regional Executive – Takaful, Prudential

Sameeulhaq Thanvi, Managing Director, Nile Family Takaful

Chakib Abouzaid, GTG Vice Chairman / Reinsurance & Retakaful Specialist

11:05-11:35 **Coffee Break & Networking Session**

11:35-13:00 **Session I: Setting up a Takaful Operation**

Moderator Dr Alberto Brugnani, *Director General*, ASSAIF

► **Understanding the Ethics Behind Takaful**

Hisham Abdel Shukour, *Managing Director*, Egyptian Takaful Life

► **The A-Z guide behind Setting up a New Takaful Company**

Azman Ismail, *President*, IIFIN Consulting Sdn Bhd

► **Technology & Takaful Start-Up – Hare, Tortoise or Eagle (Hybrid) Strategy**

Sankalp Sughosh, *Head of Customer Services*, AETINS Sdn Bhd

► **Operating in an Emerging Market – The Nile Takaful Experience**

Sameeulhaq Thanvi, *Managing Director*, Nile Family Takaful

► **The Social Marketing**

Turki Bin Humaid, *Chief Development Officer*, Weqaya Takaful Insurance and Reinsurance Company

13:00-13:50 **Session II: Micro Takaful Solutions for Developing Nations**

Moderator Ahmed Ramadan, *MD & CEO*, Solidarity Family Takaful, Egypt

► **Micro Takaful – Developing the Potential**

Susan Dingwall, *Partner*, Norton Rose LLP

► **Micro Takaful as a Stimulus for Microfinance**

Omer Elfaroug Ahmed, *Asst. MD Underwriting*, Shiekan Insurance Co.

► **Utilising Technology to Access Rural Markets**

Ashraf Sabry, *Chief Executive Officer*, Fawry

13:50-14:45 **Lunch & Prayers**

14:45-15:45 **Session III: Global Regulation of Takaful**

Moderator Dawood Taylor, *Senior Regional Executive* – Takaful, Prudential

► **Global Perspective of Takaful Regulation**

Vasilis Katsipis, *General Manager*, A.M. Best

► **Investigating the Egyptian Regulatory Framework for Takaful**

Dr Walid Hegazy, *Managing Partner*, Hegazy & Associates in Association with Crowell & Moring

► **IFSB Regulations on Risk Management**

Ffion Flockhart, *Partner*, Norton Rose LLP

15:45-16:00 **Coffee Break & Networking Session**

16:00-17:00 Session IV: Shariah Compliant Investments & Asset Management

Moderator Sheikh Bilal Khan, *Shari'ah Scholar*, Linklaters LLP

- ▶ **Sukuk in Takaful Investment – opportunities for 2013**
Mohammed Al Sharaf, *Client Specialist Islamic Finance Advisor*, Thomson Reuters

Panel Discussion

- Shariah Perspective on Investment
- Tailor Made Investment Opportunities
- Converting Conventional Investments to Islamic

Panelists Saadat Khan, *Chief Executive officer*, Ethical Asset Management
Hardeep Tamana, *Chief Executive Officer*, Crestar
Mohammed Al Sharaf, *Client Specialist Islamic Finance Advisor*, Thomson Reuters

19:30-22:00 THE 6TH INTERNATIONAL TAKAFUL AWARDS CEREMONY

Day Two Tuesday 19, February 2013

08:00-09:00 Arrival & Registration

09:00-10:30 Session V: New Frontiers

Moderator Dr Alberto Brugnani, *Director General*, ASSAIF

- ▶ **The Prospects of Takaful In Africa**
Omar Gouda, *Managing Director*, Africa Retakaful
- ▶ **Nurturing the Corporate Client**
Prof. Dr Shahinaz Rashad Abdellatif, *Executive Director*, Metropolitan Training Academy & Metropolitan Consulting
- ▶ **Establishing IT Governance for Takaful**
Javed Abbasi, *Director*, Gisba Group
- ▶ **New Product Development**
Azman Ismail, *President*, IIFIN Consulting Sdn Bhd
- ▶ **Bringing Cooperative Insurance in Line with Takaful**
Saleh Al Omair, *General Manager*, Amana Cooperative Insurance

10:45-11:15 Coffee Break & Networking Session

11:15-12:15 Session VI: Retakaful

Moderator Chakib Abouzaid, *GTG Vice Chairman / Reinsurance & Retakaful Specialist*

- ▶ **Providing Retakaful Capacity for Future Growth**
Ashraf Al Azzouni, *MD*, Middle East, RGA Reinsurance Company Middle East Ltd
- ▶ **Retakaful in Africa**
Adham Al-Muezzin, *Head of Treaty*, Hannover ReTakaful
- ▶ **Accessing The Global Retakaful Market – the Role of the Modern Day Brokers**
Matthew Muir, *Account Executive*, Aon Benfield

12:15-13:15 Session VII: Distribution of Takaful Products – Panel Discussion

Moderator Dr Alberto Brugnani, *Director General*, ASSAIF

- Understanding the Limitations of Existing Distribution Channels
- Casting a Wide Net through Bancatakaful
- Direct Selling Through New Distribution Channels

Panelists Sohail Jaffer, *Partner & Head of International Business Development*, FWU
Sameeulhaq Thanvi, *Managing Director*, Nile Family Takaful
M. Iqbal Asaria, *Associate*, Afkar Consulting

13:15-14:45 Lunch & Prayers

14:45-16:00 Session VIII: Marketing & Education for the Takaful Industry

Moderator M. Iqbal Asaria, *Associate*, Afkar Consulting

- ▶ **Examining the Use of Social Media**
Sameh Al Tawil, *CEO*, Hive Advertising Agency

Panel Discussion

- Creating Consumer Base: Who is Responsible for Education the Customer?
- Takaful for Non-Muslims: How to Target this Market
- Understanding the Benefits of Good Branding
- The Importance of Proactive Customer Service
- The Education of Insurance Practitioners

Panelists Sameeulhaq Thanvi, *Managing Director*, Nile Family Takaful
Sameh Al Tawil, *CEO*, Hive advertising Agency
Prof. Dr Shahinaz Rashad Abdellatif, *Executive Director*, Metropolitan Training Academy & Metropolitan Consulting
Adj. Prof Khaeruddin Sudharmin, *M.D. & Chief Executive Officer*, MRC

16:00-16:30 Closing Remarks