

UK & European Real Estate Investment & Finance, London, 2006  
Organised by Middle East Business Forum



next event

# UK & European Real Estate INVESTMENT & FINANCE FORUM



22nd Nov 2006, The Hyatt Regency Churchill, London, UK



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**Middle East Business Forum**

36 Chippenham Mews, London W9 2AW, UK  
Tel: +44 (0)20 7286 6523 Fax: +44 (0)8707 66 83 87  
Forum website: [www.middleeastbusinessforum.com](http://www.middleeastbusinessforum.com)

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MIDDLE EAST  
BUSINESS FORUM



## The Middle East Business Forum Profile



The **Middle East Business Forum** is a high profile gathering of individuals and institutions with a common goal to conduct business amongst themselves and promoting their good and services both to and from the Middle East region.

The aim of each event which takes place every 6 months alternately between London and a key city in the Middle East is to involve institutions around a certain industry sector and create a conducive environment in which **power networking** and **great business ideas** can flow.

Membership to the Forum is free and subject to a vetting procedure which allows only the top echelons of industry practitioners to attend, please refer to the official

website for full details.

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“The Middle East Business Forum is a power networking gathering for registered members of the Forum and this year’s event is set to address the major issues by bringing to together the investors, property advisors, financiers and developers to discuss the pertinent topics that will help drive the market forward.

Topics include: **Real Estate Hotspots ~ Investors Real Estate Requirements ~ Emerging Markets in Europe ~ REIT’s ~ Securitisation ~ Sukuks ~ Real Estate Investment Funds ~ Real Estate Derivatives.**

This event will be a must for all those looking to invest in Europe and UK Real Estate or those seeking to access some of the excess liquidity from the Middle East.”

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## Participating Institutions Nov 22, 2006

ABC Islamic Asset Management • ABC International Bank plc • Alternative Asset Investment Management • AMLAK • Aviva Plc • Bank of Ireland • Cambridge Associates • Cluttons • Colliers • Credit Suisse Asset Management Limited • Dawnay Day Global Investment Ltd. • DCD Group • Dechert • Deloitte & Touche • DIFC Dubai International Financial Centre • Dorsey & Whitney • DST International • DTZ Corporate Finance • European Islamic Investment Bank • First Dawood Islamic Bank • Goldman Sachs & Co. • Goldman Sachs International • Hypo Real Estate Bank International • Istithmar • Linklaters • Lovells • London South Bank University • Mortgage Force • Needham and James LLP • Olive Finance • Omega Group • PriceWaterhouse Coopers • Qatar Islamic Bank • Saudi Economic & Development Co. (SEDCO) • Taylor Wessing • TAIB Bank • Toss Financial Services Pvt Ltd • Westlb AG Investment Banking • Yasaar



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## Forum Agenda

### 8:00-9:00 Registration

### 9:00-10:30 Inaugural Session

Welcome Address

Keynote: Why Middle East Investors Favour Real Estate

**Richard Johnson** Istithmar

Keynote: The Rise of Islamic Finance

**Mohammed Al-Hashimi** Amlak

Keynote

**Cherine Chalaby** Rasmala Investments

Investors Panel

**Richard Johnson** Istithmar

**Mohammed Al-Hashimi** Amlak

**Cherine Chalaby** Rasmala Investments

### 10:30-11:00 Networking Break

### 11:00-12:00 Session 1

#### Real Estate Investment

How to Maximise your Investment In Modern Europe

**Chris Staveley** Jones Lang LaSalle

Investing in London Real Estate

**Glenn Newson** Credit Suisse

Emerging Markets Panel

**Ahmet Kayhan** REIDIN

**Stella Cox** Dawnay Day

**Jeremy Plummer** CB Richard Ellis

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**12:00-13:00 Session 2**  
**Innovation in Real Estate**

Real Estate Private Equity  
**Mark Tagliaferri** aAim

Real Estate Derivatives  
**Cyril Cottu** Goldman Sachs

Innovative Finance Structures  
**Hamid Yunis** Taylor Wessing

**14:00-15:00 Session 3**  
**Islamic Real Estate Funds**

Islamic Real Estate Funds Panel  
**Richard Thomas** ABC Islamic Asset Management  
**Muneer Khan** Simmons & Simmons  
**Hamid Yunis** Taylor Wessing  
**Glenn Newson** Credit Suisse

Maximising Tax Efficiency  
**Eleanor Watts** Deloitte & Touche

**15:00-15:30 Networking Break**

**15:30-17:00 Session 4**  
**Shariah Compliant Financing**

Shariah Compliant Investment Flows  
**Dr Ali Parsa** London South Bank University

Sukuk  
**Adnan Aziz** Dar Al Istithmar

Case Study – Use of Sukuk for Real Estate Financing  
**Andrew Petry** Freshfields

Securitisation  
**Abradat Kamalpur** Dechart

Case Studies  
Islamic Real Estate Financing Italy  
**Alberto Brugnani** ASSAIF

