

Sukuk vsv Real Estate

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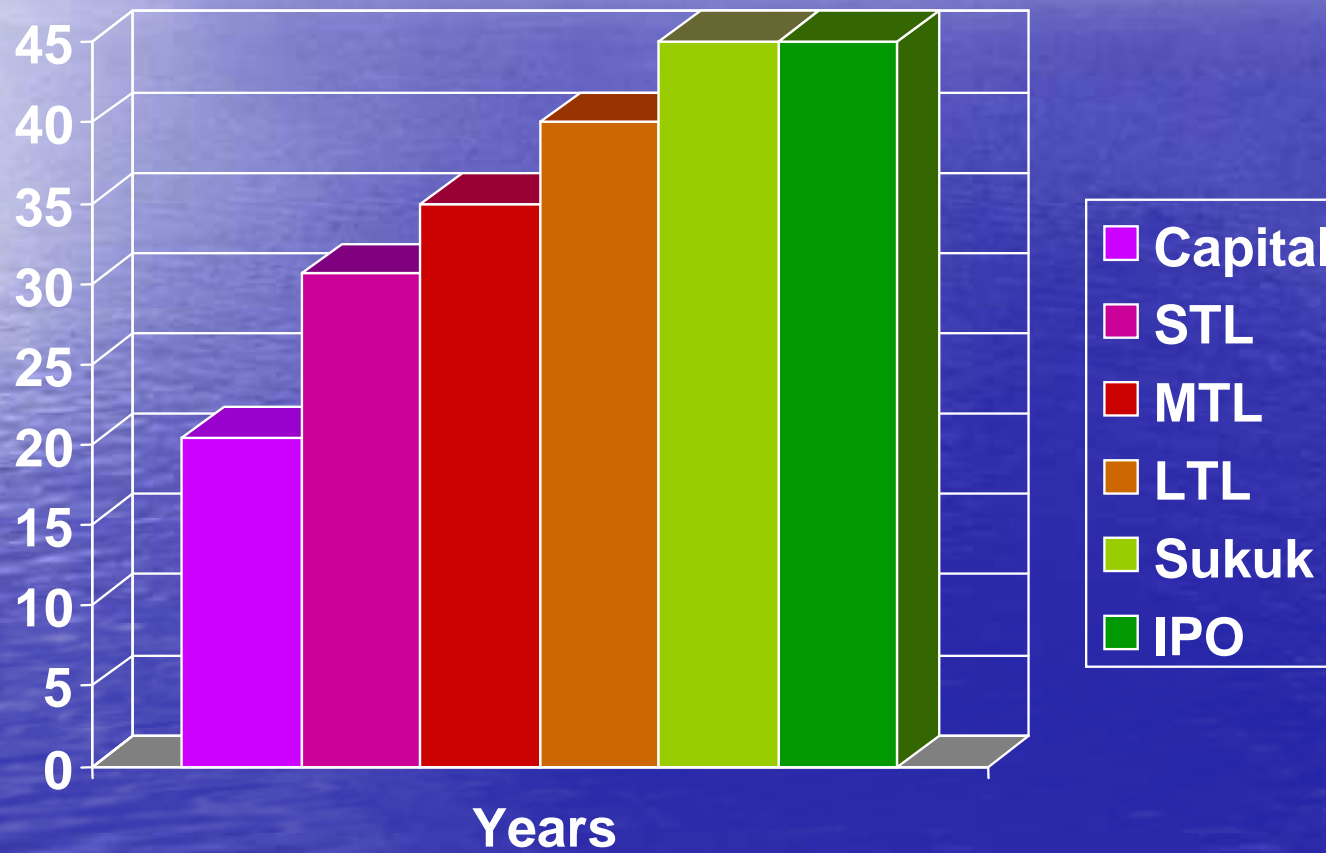
Sukuk definition

- In simple terms, Sukuk are asset-backed securities. They can also be defined as Sharia-compliant bonds.
- Types of Sukuk: Ijara
 - Musharaka
 - Convertible
 - Other innovative structures

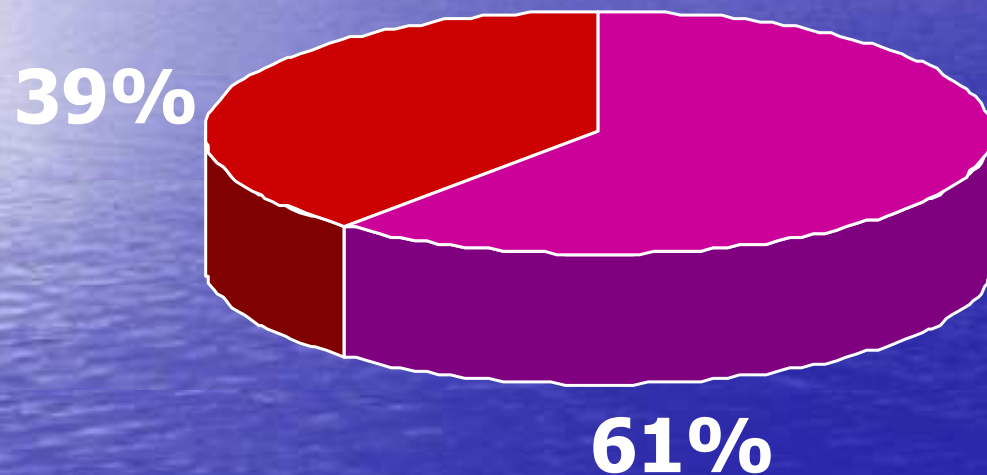
Sukuk: Example of source and use of funds

	Source of Funds	Use of Funds
Sukuk	<ul style="list-style-type: none">- Ijara Sukuk- Musharaka Sukuk- MBS- Convertible Sukuk ?	<ul style="list-style-type: none">- Expansion- Working capital- Founding shareholders' liquidity

Company evolution from a funding angle

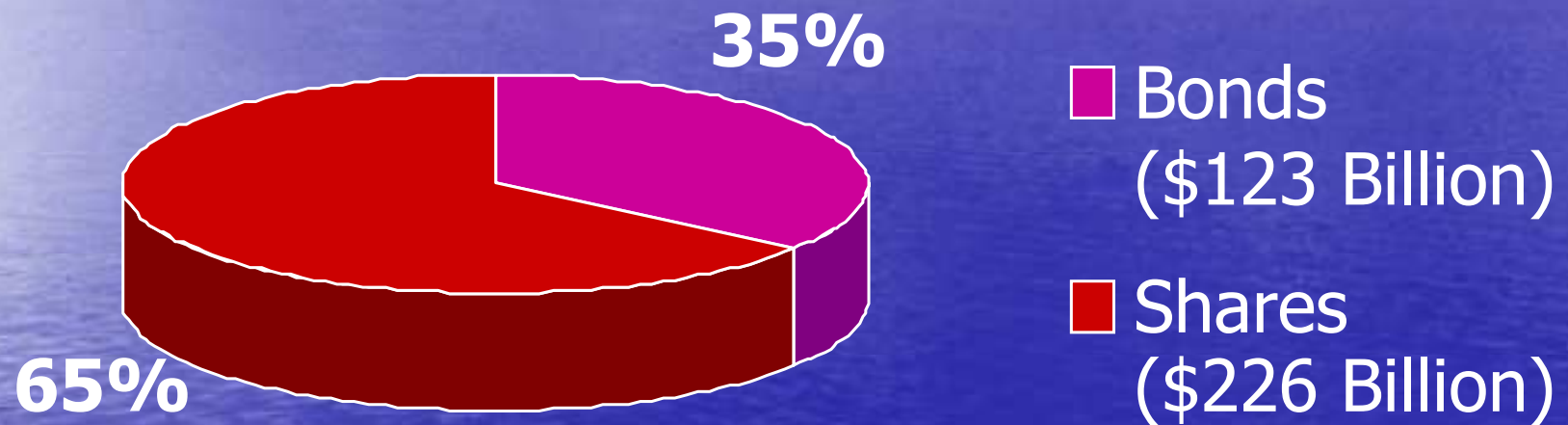


USA Bond & Shares in USD



- Bonds
(\$25 Trillion)
- Shares
(\$16 Trillion)

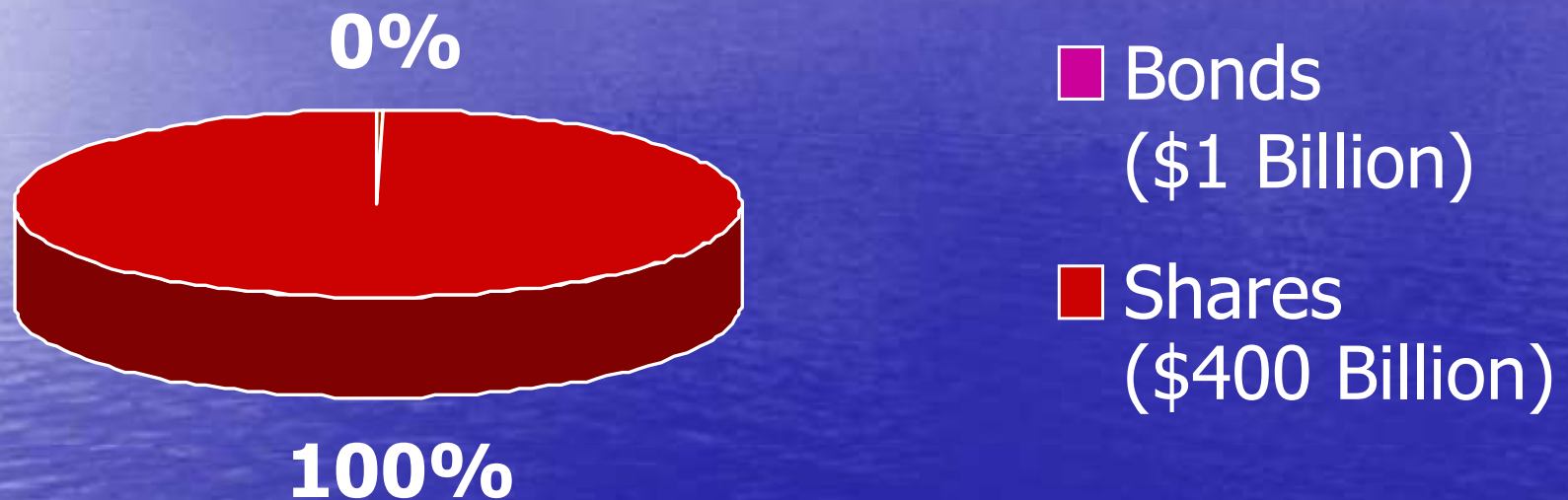
Malaysian Bond & Shares in USD



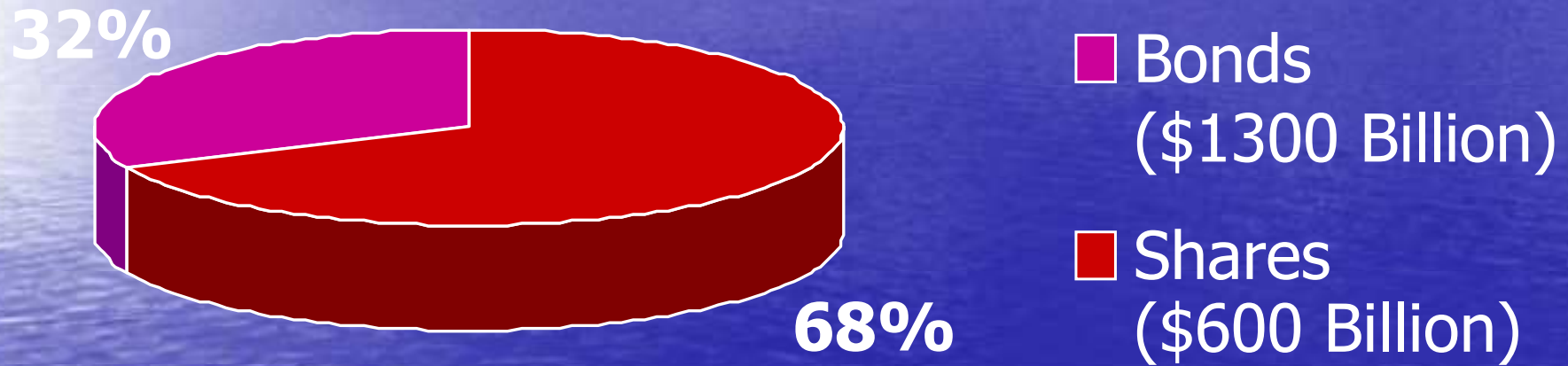
Market Size of Sukuk and publicly traded shares

- KSA Market Capitalization (Shares) as of 31/10/2006 is SR 1.5 Trillion
- Projected Sukuk market size ~ SR 5 Trillion by 2010:
- MBS is: SR 2.7 trillion (4.5 mil homes at SR 600,000 per home loan)
- Power plants: SR 80 Billion ~ SR 400 Billion
- Manufacturing: SR 150 Billion ~ SR 300 Billion
- Highways: SR 1 ~ 2 trillion

KSA Bond & Shares in USD

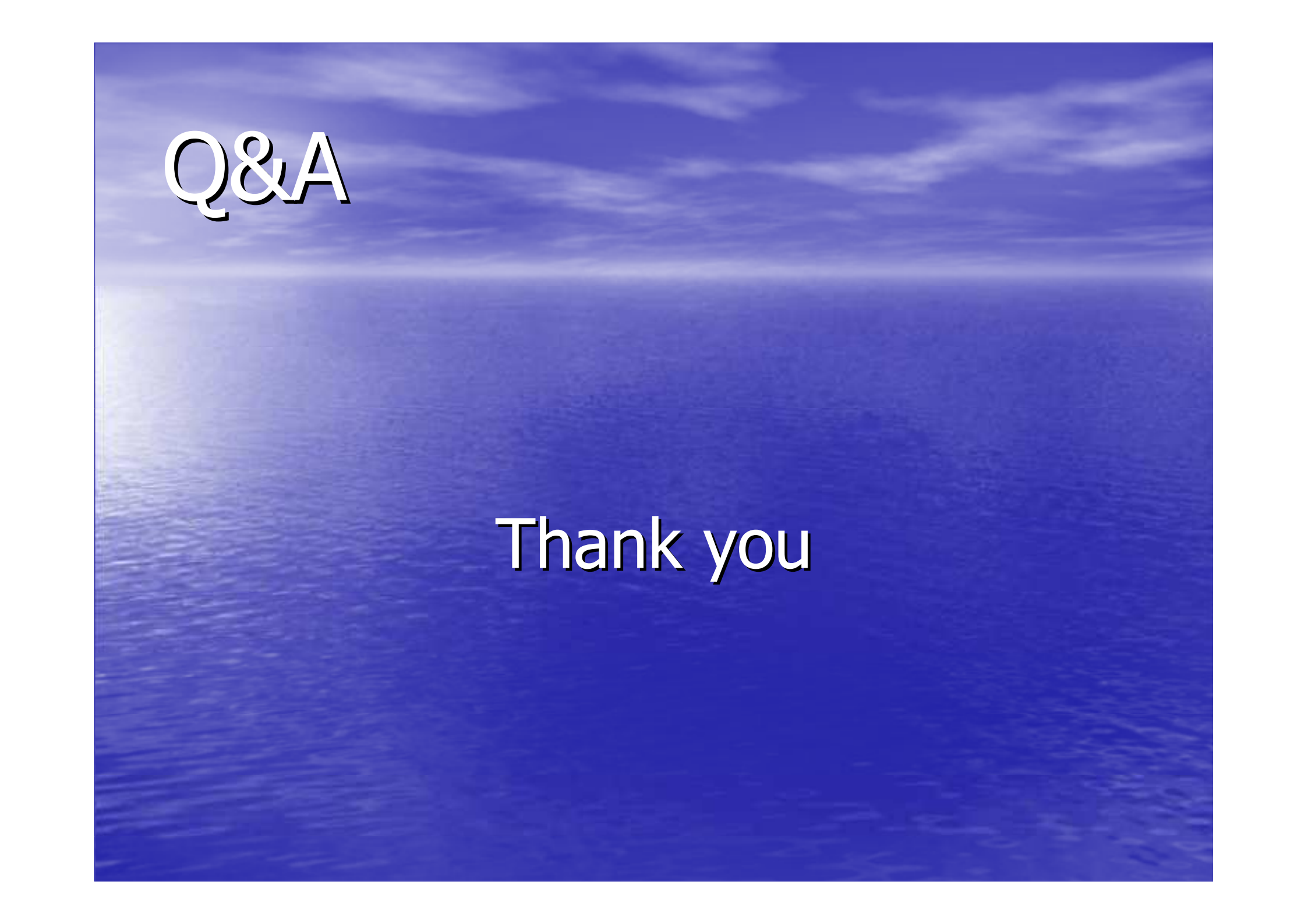


KSA Bond & Shares Projected by 2010 in USD Billion



Conclusion

- Real estate Sukuk vsv companies
- Sukuk vsv regulators
- Sukuk vsv investors



Q&A

Thank you

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Background:

Co-Founder in **Unicorn Investment Bank.**

14 years experience in Corporate & Investment Banking.
Responsible for managing conglomerates and blue chip companies in SAMBA and SHB.

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